

**VARIABLE ANNUITY DISCLOSURE FORM**

Client Name \_\_\_\_\_

Joint Client \_\_\_\_\_

Date \_\_\_\_\_

This request to invest in an annuity was (check one):

Unsolicited

Solicited (If solicited, the RR must complete PART II)

Client received a prospectus for the new investment on \_\_\_\_/\_\_\_\_/20\_\_\_\_.

**PART II – If this transaction was solicited, the representative must complete the items below:**

Material Facts on which I based my recommendation to purchase \_\_\_\_\_  
Name of Annuity

M&E Expenses: \_\_\_\_\_

Administration Fees: \_\_\_\_\_

Rider Fees: \_\_\_\_\_

Surrender Fee Schedule: \_\_\_\_\_

Financial Strength: S&P: \_\_\_\_\_

AM Best: \_\_\_\_\_

Has the client had an annuity surrendered in the previous six months?  Yes  No

Does the client own other annuities?  Yes  No

If Yes, please explain: \_\_\_\_\_

Client Signature \_\_\_\_\_

Joint Client Signature \_\_\_\_\_

Date \_\_\_\_\_

By signing below, the Representative and his/her Supervisor are acknowledging that one of them has provided the customer full disclosure regarding each of the above, a prospectus for the new investment and a copy of this completed form.

Registered Representative Name \_\_\_\_\_

Registered Representative Signature \_\_\_\_\_

Date \_\_\_\_\_

OSJ/Supervisor Name \_\_\_\_\_

OSJ/Supervisor Name Signature \_\_\_\_\_

Date \_\_\_\_\_